
Annual Report - Fiscal Year 2011

Message from Executive Director, MJ Adams

WHAT WILL YOU BUILD?

Futures filled with new hope! Habitat International has been asking us to reflect on this question for the last few years. It's easy to think we build homes – but we really build futures filled with new hopes and dreams and possibilities that grow out of families having a safe, modest, affordable place to call home.

This past year, we celebrated as three families moved into their new Habitat homes. The Lamberg Family moved into their new home on Stanley Street in Amherst and on Garfield Avenue in Florence, the Bowler-Santiago Family and the Rosa family moved into their homes.

Good works can be a long time coming – and I must acknowledge the work and leadership of Mayor Mary Clare Higgins in supporting the work of Habitat here in Northampton. I first met Clare in the late 1980's as we were both involved with the Northampton Community Land Trust trying to find land to build affordable homes in Northampton. We trudged through the site at Garfield Ave and talked about the site being a good site for affordable housing. Who would know it would take close to 20 years to move the dream to the first shovel in the ground. Habitat has two homes completed on Garfield Avenue – accomplished in partnership with many from the community, and with the students from Smith Vocational High School. Thank you Clare for your commitment and leadership to ensure that a safe, decent home is a possibility for all.

Folks familiar with how Habitat operates, know that most of our work is accomplished by the heads, hands and hearts of our volunteers. Our committee volunteers have been diligent in keeping their heads, hands and hearts on the goal of building more homes with more families. Family Selection held outreach and information sessions in Turners Falls, Amherst and Northampton for families interested in learning how to become a habitat homeowner. Sixteen families applied for the new home to be built at Garfield Ave – clearly there is a need and a desire to step into homeownership. Family Support recruited, trained and supported the good volunteers who serve as mentors to our new Habitat families and completed a new publication “Guide to Successful Homeownership” and developed a new electronic system for documenting Sweat Equity.

Pioneer Valley Habitat's building activity remained robust this year – with ongoing construction activities on Stanley Street in Amherst and on Garfield Avenue in Northampton. We were also able to open up our new site on Warner Street in Montague City. New building sites on the horizon include: Belchertown Road in Amherst, more lots at Garfield Avenue in Florence, and a new site in Easthampton. Ongoing discussions with Belchertown, Southampton, Greenfield, and Sunderland may yield new opportunities in towns where we have not built yet.

And all this family and home building only happens when our efforts to raise the resources – human and financial – are successful. Our experience on the fundraising front mirrored the experience of other non-profits – revenues were more modest than we had hoped. Some reserves have sustained our work and we continue to work to raise the needed resources. On outcome of the current economy is that Pioneer Valley Habitat mid-week work parties serve more and more as a place where folks who are currently displaced from the workforce and in the meanwhile, can put their hands, heads, and hearts to good productive use and learn new skills.

SEE WHAT WE HAVE BUILT?

Pioneer Valley Habitat for Humanity Annual Report - Fiscal Year 2011

Statement of Financial Position

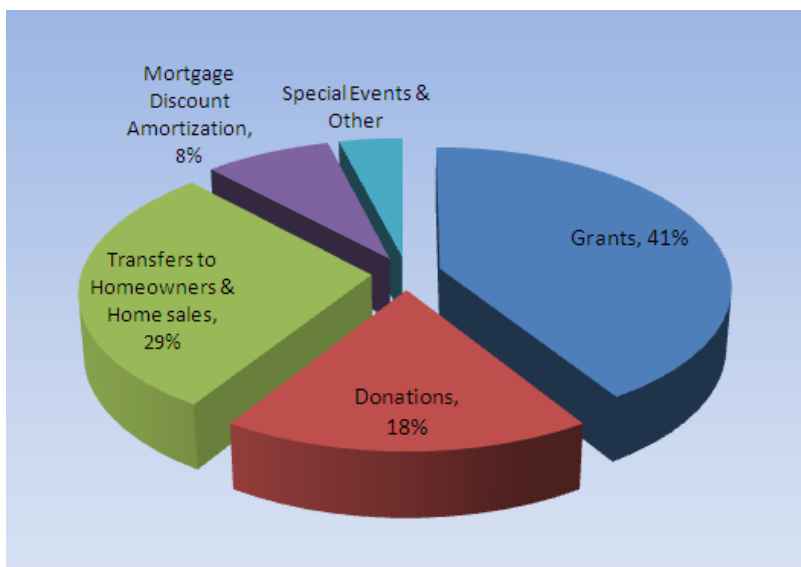
	Unaudited 6/30/2011
Cash	\$ 15,768
Receivables	277,979
Other Current Assets	5,749
Total Current Assets	299,496
Fixed Assets, net	3,613
Construction in Progress and home for resale	474,757
Mortgages Receivables net of amortization	589,419
Other	30,256
Total Other Assets	1,094,432
TOTAL ASSETS	\$ 1,397,541
Accounts Payable	\$ 16,083
Accrued Expenses & Other	54,194
Short term debt	79,976
Total Current Liabilities	150,253
Long Term Liabilities	-
Total Liabilities	150,253
Net Assets	1,247,288
Total Liabilities and Net Assets	\$ 1,397,541

Expense % Mix (of Total expenses not of Total revenue)

Program (includes transfers to homeowners and home sales)	83%
Administrative	10%
Fundraising	7%
Total Expenses	100% of expenses

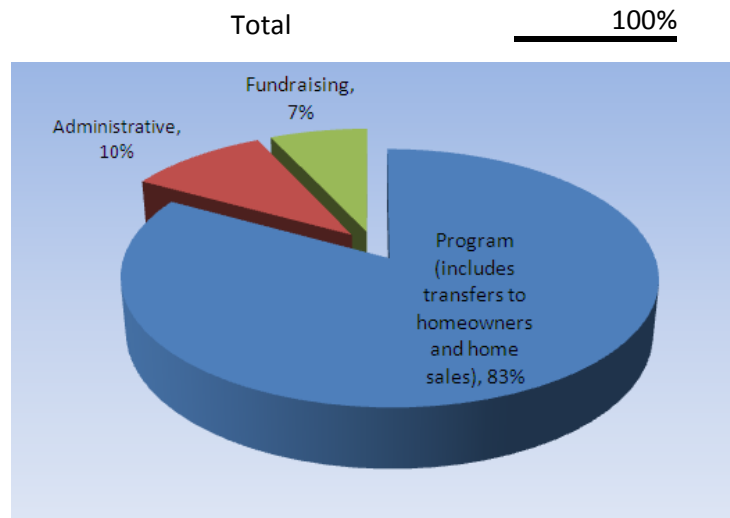
Percentages in one fiscal year can become skewed based on the number of home closings occurring in a fiscal year. The expense percentages above reflect a 3 year average.

Sources of Income FY 6/30/2011



Income % Mix

Grants	41%
Donations	18%
Transfers to Homeowners & Home sales	29%
Mortgage Discount Amortization	8%
Special Events & Other	4%



Pioneer Valley Habitat for Humanity Annual Report - Fiscal Year 2011

We are profoundly grateful to our many donors and volunteer whose support makes our work possible.

Future Builders (Gifts of \$1000 +)

Anonymous
John & Lois Ansett
Sanford & Elizabeth Belden
Marybeth Bridegam
Margaret Bullitt-Jonas & Robert Jonas
Cynthia & Byron Caplice
Charlemont Federated Church
Community Foundation of Western Mass
Easthampton Savings Bank

Edwards Church - Northampton
Rachel Feinstein
Al & Sally Griggs
Habitat for Humanity International
Linda & Richard Lopatka
John P. Mehegan & Pamela Geyer
Lynn & Jean Miller
Sharon Moulton
Rebecca Muller

People's United Community Foundation
John P. Pucci & Mary E. Bates
Gordon Pullan & MJ Adams
Sinauer Associates
South Congregational Church - Amherst
U Mass Amherst Community Campaign
Aaron Walker
Patricia Weed

Dream Builders (Gifts of \$500 +)

Monica Borgatti
Bova, Harrington & Associates, P.C.
Kathleen Cole
Chia Collins & Michael Cohen
Congregational Church of Belchertown
Martha & Frank Cutting
Sarah & Roy Darling
First Congregational Church - Hadley
Phyllis & Alexander Flandreau
Carl Geupel
Steven & Gay Goodwin
Lane Construction Corp

Jessica McCoy
David & Nancy Ratner
Pete & Susan Schriber
David & Alice Shearer
Dennis & Jan Skoglund
Small Beer Press
Gary Snyder
St Peter's Lutheran Church
Turners Falls High School
United Bank
Westhampton Congregational Church
Carla Wirzburger & Judy Peck

Every attempt has been made to list donors correctly. Please let us know of any errors by contacting the Pioneer Valley Habitat office at admin@pvhabitat.org or 413-586-5430

Golden Hammer (monthly giving)

Cynthia & Byron Caplice
Dorothy Cresswell
Sarah & Roy Darling
Jeffrey Galbraith
Philip & Jane Hall
Christine Hannon
Doris Holden

Virginia & Ralph Kendall
Marjorie Lieneck
Elina & Joseph Mehegan
Gordon Pullan & MJ Adams
Claude Tellier & Ruth Hazzard
Aaron Walker

And many other generous supporters



Pioneer Valley Habitat for Humanity Annual Report - Fiscal Year 2011

Pioneer Valley Habitat for Humanity Board of Directors

Sanford Belden (President)
Peter Jessop (Vice President)
Joseph Bova (Treasurer)
Paul McDonough (Asst. Treasurer)
Doris McLeod (Clerk)
Carole Manning (Asst. Clerk)

Kay Berenson
Amy Bovaird
Brandon Braxton
Cindy Caplice
Myra Carlow

Steve Ferrari
Molly Flynn
Mike Fritz
Lori Grover
Mike Simolo
Marilyn Woodward

Advisory Board

Richard Asebrook
Marcia Burick
Rev. Dr. Peter Kakos
John R. Mullin, PhD
William Stapleton

Faith Relations Committee

Doris McLeod (Chair)
Sheila Litchfield
Sheila Rainford
MJ Adams

Fundraising Committee

Mike Simolo (Chair) Sharon Moulton
Monica Borgatti Bob Page
Amy Bovaird Kathy Perry
Lyn Heady Jill Robinson
Julie Held Cynthia Wade
Joann Konieczny Lindsey Wilby
Jeanne Miller

Family Selection Committee

Cindy Caplice (chair)
Bethann Bushee
Lori Grover
Ginny Kendall
Rev. Edwin Larson
Carole Manning
Joshua Parker

Board Development Committee

Brandon Braxton, Chair
M.J. Adams
Sanford Belden

Public Relations Committee

Kay Berenson (Chair)
Monica Borgatti
Sarah Byrne
Rich Delisle
Peter Elbow
Doris McLeod
Leo Sartori
Michelle Serra
Betty von Klemperer
Marilyn Woodman

Building Committee

Peter Jessop (Chair)
Michael Broad Gloria McPherson
Pat Falvey Bill Noel
Steve Ferrari Dave O'Brien
Irene Fradet Larry O'Connor
Mike Fritz Eric Ritter
Bill Gemmell Jeff Roff-Howe
Don George Michelle Serra
Iesha Gomillion Robert Setka
George Hollywood David Shelton
Jack Jensen Gary Snyder
Tom Jones Sadie Stull
Charlie Klem Jim Van Natta
Walt Kohler Aaron Walker
Mark Lange Melissa Woodard

Family Support Committee

Susan Roznoy (Chair)
Jean Miller
Myra Carlow
Bob Carroll
Dorothy Cresswell
Jocelyn Croft
Jim Harvey
Shelia Klem
Carole Manning

Finance Committee

Joseph Bova (Chair)
M.J. Adams
Sanford Belden
Ken Bordewieck
Paul McDonough

Site Selection Committee

Carl Geupel (chair)
Luke Goodridge
Gloria McPherson
Chris Parent
Mark Reed
George Ryan
Alan Verson
Vince O'Connor

